

Haitong International Holds Annual India Financials Conference in Mumbai

Hong Kong, 21 March, 2018 –Haitong International Securities Group Limited (“Haitong International”; Stock Code: 665.HK) held its 7th Haitong International Annual India Financials Conference in Mumbai, India on 15 and 16 March 2018. The two-day event was highly received by the participants, including nearly 50 CEOs, CFOs and other experts representing leading Indian financial services firms and more than 120 institutional and private equity investors.



The Conference has been held in India for 7 consecutive years, being locally influential for the Company’s brand. With Haitong International’s strong network of institutional clients, the number of participants, including institutional investors, portfolio managers and analysts, has seen a steady growth in recent years. Over 250 investor and company meetings were held in this year’s conference.



Photo: Henry Shi, member of Executive Committee and co-head of global markets business of Haitong International

Henry Shi, member of Executive Committee and co-head of global markets business of Haitong International gave a welcome speech at the Conference. The agenda primarily circled around two sectors: the financial and insurance industries in India. On Day 1, topics like diversified financials, asset management companies, asset reconstruction companies and online lending players were covered; and on Day 2, panelists explored in depth in the general insurance industry, life insurance, and insurance value chain in India. 28 top-of-the-line executives and experts graced the panels with their presence and had face-to-face conversation with the attendees. Moreover, investors present were shared with the cutting-edge information and updates of the industry.

George Mathew, CEO of Haitong Securities India Private Limited, comments: "As a thought leader in the Indian financials and insurance space, we have organised a forum of industry leaders and experts to present comprehensive and cutting-edge views and information in our annual financials conferences. This will aid and facilitate investors in their decision-making process."

With the booming insurance industry catalyzed by the soaring Indian economy in recent years, the insurance market surged from USD 28 billion in 2007 to USD 83 billion in 2017. Haitong International has always been keeping a close watch on Indian insurance industry. In 2017, Haitong International completed an IPO deal for HDFC Life, an India-based life insurer, marking as the largest IPO of private sector enterprise listing in India since 2007. In equity research, Santosh Singh, the insurance analyst of Haitong International, won the "Best Analyst for Insurance (India)" in Asiamoney Brokers Poll 2017 for the second year in a row.

The success of the conference demonstrates Haitong International's growing presence in India's capital market. In future, Haitong International will continue to leverage its competitive edge in investment banking services and equities research in India, generating synergies among its established businesses and global networks.

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Haitong International Securities Group Limited

Haitong International Securities Group Limited ("Haitong International"; Stock Code: 665.HK) is an international financial institution with established presence in Hong Kong and a rapidly expanding network across the globe. It strives to serve as a bridge linking up the Chinese and overseas capital markets. The parent company of Haitong International is Haitong Securities Co. Ltd ("Haitong Securities", Stock Code: 600837.SH; 6837.HK).

To date, Haitong International has well positioned to serve about 200,000 corporate, institutional, as well as retail and high-net worth clients worldwide. Its well established investment banking business platform provides corporate finance, wealth management, asset management, institutional clients (key businesses include fixed income, currency and commodities (FICC), derivatives, institutional equities) and investments business, and a full spectrum of financial products and services. Haitong International possesses a sound risk management system that is in line with international standards. The company have been assigned a "Baa2" long-term issuer rating by Moody's and a "BBB" long-term credit rating by Standard and Poor's. Haitong International has a global financial servicing network covering the world's major capital markets including Hong Kong, Singapore, New York, London, Tokyo, Mumbai and Sydney, thereby making us to be a leading



global financial institution with international competitiveness, systematic importance and brand influence.

For further information, please contact:

Haitong International Securities Group Limited

Theresa Tang

Tel : (852) 2213 8508

Email: theresa.ys.tang@htisec.com

Sarah Yan

Tel : (852) 2213 8588

Email: sarah.th.yan@htisec.com